

## Message Text

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PAGE 01 STATE 191807  
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 XMB-02 /021 R

DRAFTED BY COM/OED/MEPD/JLSMITH/MM  
APPROVED BY EB/OCA/CM/SPHARRIS  
COM/OED/MEPD/JHEAGEN,ACT.DIR.  
COM/BIC/OIM/TBREWER (INFO)  
EX-IM/RSIMONINI (INFO)  
ARA/NC/RSARGEANT (PHONE)  
ARA/ECP/DTAHER (INFO)

-----013151 130313Z /72

P 122236Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY CARACAS PRIORITY

C O N F I D E N T I A L STATE 191807

E.O. 11652: NGDS

TAGS: BENC, VE

SUBJECT: MAJOR PROJECT: CARACAS METRO

REF: SMITH-PERKINS TELCON 8/11

1. USDOC/MEPD REPRESENTATIVE MET YESTERDAY IN PITTSBURGH  
WITH EXECUTIVES OF PULLMAN, WESTINGHOUSE, BUDD, WABCO, GE,  
AND DRAVO WHO CONSITITUTE U.S. CONSORTIUM BIDDERS ON  
SUBJECT PROJECT. AFTER BEING BRIEFED ON CURRENT PROJECT

SITUATION, PARTICULARLY STATUS FRENCH, JAPANESE, GERMAN  
PROPOSALS, FIVE OF SIX FIRMS AGREED TO INDICATE THEIR  
WILLINGNESS PARTICIPATE IN NEGOTIATIONS FOR FINAL SYSTEM IN  
ACCORDANCE WITH WISHES CARACAS METRO AUTHORITY, INCLUDING A

REGROUPING OF INDIVIDUAL PROPOSALS FOR THE VARIOUS  
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COMPONENT SECTIONS (METRO DESIGNATIONS CO16, CO12, CO11,  
AND COO8) SUBMITTED BY ANY MEMBER OF EITHER CONSORTIUM.  
AGREEMENT IS EXPECTED FROM SIXTH FIRM WHEN RESPONSIBLE  
CORPORATE OFFICER RETURNS TO U.S. ON TUESDAY, AUGUST 16.  
CONSORTIUM LEADERS PULMAN AND WESTINGHOUSE HAVE INFORMED  
USDOC THAT METRO AUTHORITY MIGHT EXPECT SUBSTANTIAL

REDUCTION IN EITHER CONSORTIUM PRICE IF IT WERE TO  
CONSIDER COMPONENT SECTIONS SEPARATELY. EMBASSY WILL BE  
INFORMED AS SOON AS WE LEARN OF FINAL CONCURRENCE.

2. FENSKE OF PULLMAN AND WEBER OF WESTINGHOUSE PLAN  
VISIT CARACAS EARLY IN WEEK AUGUST 22 TO BRIEF EMBASSY ON  
DEVELOPMENTS AND TO PRESENT PROPOSAL TO METRO  
AUTHORITY. WESTINGHOUSE REP WILL CONTACT COMATT PERKINS  
WITH FINAL ITINERARY.

3. VIEW FOREGOING DEVELOPMENT, WOULD APPRECIATE EMBASSY'S  
VIEWS ON ANY OTHER INITIATIVES THAT MIGHT ENHANCE U.S.  
CHANCES OF OBTAINING CONTRACTS FOR THIS PROJECT. PRIORITY  
RESPONSE GREATLY APPRECIATED.  
CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 12-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE191807  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** OED/MEPD/JLSMITH/MM  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Legacy Key:** link1977/newtext/t19770865/aaaacdct.tel  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** a83af25a-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1612104  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: CARACAS METRO  
**TAGS:** BENC, VE  
**To:** CARACAS  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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